Analysis of the 2026 Preliminary Budget Criteria

- The Ministry of Finance (MoF) published on Tuesday their preliminary macroeconomic forecasts for 2026 and updates for 2025
- Growth estimates for both years were revised lower, with the range for 2025 between 1.5% and 2.3% (previous: 2.0% to 3.0%) and the interval for 2026 between 1.5% and 2.5% (previous: 2.0% to 3.0%)
- Among the remaining estimates, we highlight a more depreciated MXN in both years, with inflation and interest rates unchanged. Oil prices were mixed –with 2025 higher, but 2026 to the downside– and lower production in both years
- Fiscal revenues and spending were revised marginally for this year. For 2026, total revenues would fall 0.9% y/y in real terms, with spending even lower (-2.7% y/y in real terms)
- All in all, the PSBR deficit for the end of this year would be between -4.0% and -3.9% of GDP (previous: -3.9%). On the other hand, the Historical Balance (HBPSBR), which is the broadest measure of public debt, would stand at 52.3% of GDP (previous: 51.4%). For 2026, these variables would be in a range between -3.5% and -3.2%, as well as 52.3% of GDP, in the same order

Updates to macroeconomic and fiscal estimates. The Ministry of Finance (MoF) published yesterday the *2026 Preliminary Economic Policy Criteria* (PCGPE in Spanish), in which they also updated its macroeconomic framework for 2025. This complies with Article 42 of the *Federal Budget and Fiscal Responsibility Law*. We highlight the revision lower of GDP growth for both years, a weaker Mexican peso against the dollar, and stability in the forecasts of inflation and interest rates. Regarding oil, changes were mixed, albeit skewed to the downside, as detailed below. As a result, the MoF sees marginal changes to revenues and expenses this year. Nevertheless, there is a relevant adjustment to projections of public debt, mainly driven by the changes in the exchange rate. For 2026 they see a marginal decline in total income but coupled with a more meaningful adjustment lower to spending in the annual comparison. Hence, this would result in an additional year of fiscal consolidation, along with a stabilization of the Debt/GDP ratio.

Macroeconomic framework and fiscal variables

Selection				
	2025		2026	
	Actual	Previous	Actual	Previous
GDP* (% y/y)	1.5 to 2.3	2.0 to 3.0	1.5 to 2.5	2.0 to 3.0
Exchange rate (USD/MXN, period average)	20.2	18.7	19.9	18.5
Inflation (% y/y, end of period)	3.5	3.5	3.0	3.0
Interest rate (28-day CETES) (%, end of period)	8.0	8.0	7.0	7.0
Oil price (US\$/bbl, period average)	62.4	57.8	55.3	61.7
Oil production (kbpd, period average)	1,762	1,891	1,775	1,902
PSRB (% of GDP)	-4.0 to -3.9	-3.9	-3.5 to -3.2	-3.2
HBPSBR (% of GDP)	52.3	51.4	52.3	51.4
Primary balance	0.6	0.6	0.5	0.5

Note: Estimates refer to the ones included in the 2025 Economic Policy Criteria. Source: MoF

April 2, 2025



Alejandro Padilla Santana Chief Economist and Head of Research alejandro.padilla@banorte.com



Juan Carlos Alderete Macal, CFA Executive Director of Economic Research and Market Strategy juan.alderete.macal@banorte.com



Francisco José Flores Serrano Director of Economic Research, Mexico francisco.flores.serrano@banorte.com



Yazmín Selene Pérez Enríquez Senior Economist, Mexico yazmin.perez.enriquez@banorte.com



Cintia Gisela Nava Roa Senior Economist, Mexico cintia.nava.roa@banorte.com



www.banorte.com/analisiseconomico @analisis_fundam

Document for distribution among the general public



Updated macro assumptions. As shown in the previous table, GDP growth forecasts were revised to the downside. We note that 2025, between 1.5% and 2.3%, remains significantly below analysts' expectations. For example, the median forecast in Banxico's latest survey, published yesterday, stands at 0.5%. In other estimates, the exchange rate shows further peso weakness, with the average for this year at USD/MXN 20.2 (previous: 18.7). For 2026, it was modified to 19.9 (previous: 18.5). We recall that the net effect of a weaker peso is positive for the deficit on the back of higher gains from oil exports when expressed in local currency relative to higher spending because of payments related to the external debt outstanding. Inflation stands at 3.5% and 3.0% for the same periods, unchanged when compared to the previous forecasts. Interest rates were not modified either, with this year-end at 8.0% and an additional reduction of 100bps in 2026 to 7.0% (28-day CETES). Oil prices were mixed. Specifically, 2025 is expected at 62.4 US\$/bbl (previous: 57.8), but 2026 at 55.3 US\$/bbl (previous: 61.7). Production was modified to the downside in both cases relative to the *Economic Policy Criteria*, with an average this year of 1,762kbpd (previous: 1,891) and the next at 1,775 kbpd (previous: 1,902).

Marginal changes to revenues and spending in 2025. With the adjustments mentioned above, along with other changes, the MoF now expects revenues of \$8.1 trillion this year. This is \$7.2 billion higher than approved and equivalent to 22.4% of GDP. This would be largely explained by the oil component –adding \$12.8 billion–, in turn influenced by a higher USD price and exchange rate. On the contrary, non-oil non-tax would be lower by \$5.8 billion. Income from government-controlled entities and taxes would be virtually unchanged. Centering our attention on the latter, they expect higher revenues from value-added taxes and import duties, although revenues from excise taxes on fuels would be lower. Spending would also be higher by 7.2 billion, reaching a total of \$9.2 trillion in the period (equivalent to 25.7% of GDP). The increase would be centered in the programmable component (+\$21.4 billion), albeit with few details on its distribution by category. Within non-programable spending, financial costs would be marginally higher (+\$2.3 billion), albeit with participations (-\$6.5 billion) and ADEFAS (-\$10.0 billion) lower.

Slight decline in income in 2026 in real terms... The document considers revenues of \$8.3 trillion next year (21.7% of GDP), -0.9% y/y in real terms vs. updated figures for 2025. Oil income would fall 12.1% on expectations of lower prices. Tax revenues would climb 1.7%, with the MoF arguing some boost "...driven by trend growth in economic activity, permanent effects from improvements in collection efficiency and a higher base of comparison from the performance observed in 2024...". Income corresponding to government-controlled entities and CFE would grow 0.6%. Nevertheless, non-oil non-tax would fall by 3.3%.

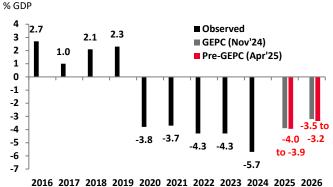
...with spending also lower. Outlays would come in at \$9.3 trillion (24.4% of GDP), a 2.7% y/y decline in real terms relative to the new estimates for 2025. The MoF mentions that "...this reduction will not compromise social spending priorities, nor will it affect the provision of public services, the fulfillment of legal or contractual obligations, or strategic projects that contribute to the well-being of the population and the economic development of the country....". We see mostly adjustments to the downside, highlighting the programmable component (-1.3%) and financial (-15.3%). However, they see expansions in participations (+1.0%) and ADEFAS (+112.8%).

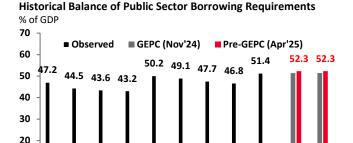
Range of forecasts for the deficit, with the *Historical Balance of Public Sector Borrowing Requirements* (HBPSBR) higher than previously anticipated. The total amount of *Public Sector Financial Requirements* (PSBR) –the broadest measure of the public balance– incorporates a deficit of \$1.4 trillion in 2025, equivalent to a range between -4.0% and -3.9% of GDP (previous: -3.9%). The deficit for 2026 would come in at \$1.2 trillion, which translates to a range of -3.5% to -3.2% of GDP (previous: -3.2%).



Regarding debt, the *Historical Balance of Public Sector Borrowing Requirements* (HBPSBR) would stand at 52.3% of GDP at the end of the current year, increasing vs the previous estimate of 51.4%. The latter would be mostly explained by the depreciation of the MXN and its effect on the principal amount of external debt when expressed in local currency. For 2026, it would remain stable at the same level, as seen in the chart below on the right.

Public Sector Borrowing Requirements





2016 2017 2018 2019 2020 2021 2022 2023 2024 2025 2026

Source: PGEPC 2026, MoF

10

Source: PGEPC 2026, MoF

Additional comments on the conference call. The call was led by the MoF's Head of the Economic Planning Unit, Rodrigo Mariscal, as well as the Head of the Public Credit and International Affairs Unit, María del Carmen Bonilla. On the global outlook, they acknowledged higher uncertainty because of the protectionist policies pursued by the US, impacting growth, inflation and monetary policy forecasts worldwide. As a result, they see a moderation in local activity, albeit with GDP still growing, supported by domestic demand, especially consumption. The slowdown in public investment should not have a substantial impact. Mariscal emphasized that their estimates do not contemplate tariffs of any kind -including those currently being applied-, awaiting the announcement from President Trump later today, along with our country's response. In any case, he stated that they would be more concerned about their effects on the labor market than in GDP growth if they materialize. On the possible impact on revenues, they pointed out that it is highly uncertain, but that resources in the stabilization funds can be used in case of a shock. In addition, they pointed out that estimates do not contemplate any additional measures that our country could impose against China. Finally, they do not expect any revenue from Banxico's Operational Surplus. But if they were to materialize, its use will be subject to the provisions of the Fiscal Responsibility Law.

The next step will be the 2026 Budget Proposal. Going forward, and as required by law, the 2026 Budget Proposal should be delivered to the Lower House no later than September 8th. This includes: (1) The General Economic Policy Criteria —which states the macroeconomic projections used to estimate the budget—; (2) the Revenue Law; and (3) the Spending Budget. In the first two cases, they must be approved by both the Lower House (October 20th) and the Senate (October 31st), while the spending budget should be approved only by the Lower House no later than November 15th (see table below).

Deadlines for the 2026 Budget Process

Date	Process	
April 1st	Preliminary Economic Policy Criteria	
September 8 th	2026 Budget Proposal	
October 20th	Approval of the Revenue Law by the Lower House	
October 31st	Approval of the Revenue Law by the Senate	
November 15 th	Approval of the Spending Budget by the Senate	

Source: MoF



Analyst Certification.

We, Alejandro Padilla Santana, Juan Carlos Alderete Macal, Alejandro Cervantes Llamas, Marissa Garza Ostos, Katia Celina Goya Ostos, Francisco José Flores Serrano, José Luis García Casales, Santiago Leal Singer, Víctor Hugo Cortes Castro, Leslie Thalía Orozco Vélez, Hugo Armando Gómez Solís, Carlos Hernández García, Yazmín Selene Pérez Enríquez, Cintia Gisela Nava Roa, José De Jesús Ramírez Martínez, Daniel Sebastián Sosa Aguilar, Gerardo Daniel Valle Trujillo, Luis Leopoldo López Salinas, Marcos Saúl García Hernandez, Juan Carlos Mercado Garduño, Ana Gabriela Martínez Mosqueda, Ana Laura Zaragoza Félix, Jazmin Daniela Cuautencos Mora, Andrea Muñoz Sánchez and Paula Lozoya Valadez, certify that the points of view expressed in this document are a faithful reflection of our personal opinion on the company (s) or firm (s) within this report, along with its affiliates and/or securities issued. Moreover, we also state that we have not received, nor receive, or will receive compensation other than that of Grupo Financiero Banorte S.A.B. of C.V for the provision of our services.

Relevant statements.

In accordance with current laws and internal procedures manuals, analysts are allowed to hold long or short positions in shares or securities issued by companies that are listed on the Mexican Stock Exchange and may be the subject of this report; nonetheless, equity analysts have to adhere to certain rules that regulate their participation in the market in order to prevent, among other things, the use of private information for their benefit and to avoid conflicts of interest. Analysts shall refrain from investing and holding transactions with securities or derivative instruments directly or through an intermediary person, with Securities subject to research reports, from 30 calendar days prior to the issuance date of the report in question, and up to 10 calendar days after its distribution date.

Compensation of Analysts.

Analysts' compensation is based on activities and services that are aimed at benefiting the investment clients of Casa de Bolsa Banorte and its subsidiaries. Such compensation is determined based on the general profitability of the Brokerage House and the Financial Group and on the individual performance of each analyst. However, investors should note that analysts do not receive direct payment or compensation for any specific transaction in investment banking or in other business areas.

Last-twelve-month activities of the business areas.

Grupo Financiero Banorte S.A.B. de C.V., through its business areas, provides services that include, among others, those corresponding to investment banking and corporate banking, to a large number of companies in Mexico and abroad. It may have provided, is providing or, in the future, will provide a service such as those mentioned to the companies or firms that are the subject of this report. Casa de Bolsa Banorte or its affiliates receive compensation from such corporations in consideration of the aforementioned services.

Over the course of the last twelve months, Grupo Financiero Banorte S.A.B. C.V., has not obtained compensation for services rendered by the investment bank or by any of its other business areas of the following companies or their subsidiaries, some of which could be analyzed within this report.

Activities of the business areas during the next three months.

Casa de Bolsa Banorte, Grupo Financiero Banorte or its subsidiaries expect to receive or intend to obtain revenue from the services provided by investment banking or any other of its business areas, by issuers or their subsidiaries, some of which could be analyzed in this report.

Securities holdings and other disclosures.

As of the end of last quarter, Grupo Financiero Banorte S.A.B. of C.V. has not held investments, directly or indirectly, in securities or derivative financial instruments, whose underlying securities are the subject of recommendations, representing 1% or more of its investment portfolio of outstanding securities or 1 % of the issuance or underlying of the securities issued.

None of the members of the Board of Grupo Financiero Banorte and Casa de Bolsa Banorte, along general managers and executives of an immediately below level, have any charges in the issuers that may be analyzed in this document.

The Analysts of Grupo Financiero Banorte S.A.B. of C.V. do not maintain direct investments or through an intermediary person, in the securities or derivative instruments object of this analysis report.

Guide for investment recommendations.

	Reference
BUY	When the share expected performance is greater than the MEXBOL estimated performance.
HOLD SELL	When the share expected performance is similar to the MEXBOL estimated performance. When the share expected performance is lower than the MEXBOL estimated performance.

Even though this document offers a general criterion of investment, we urge readers to seek advice from their own Consultants or Financial Advisors, in order to consider whether any of the values mentioned in this report are in line with their investment goals, risk and financial position.

Determination of Target Prices

For the calculation of estimated target prices for securities, analysts use a combination of methodologies generally accepted among financial analysts, including, but not limited to, multiples analysis, discounted cash flows, sum-of-the-parts or any other method that could be applicable in each specific case according to the current regulation. No guarantee can be given that the target prices calculated for the securities will be achieved by the analysts of Grupo Financiero Banorte S.A.B. C.V, since this depends on a large number of various endogenous and exogenous factors that affect the performance of the issuing company, the environment in which it performs, along with the influence of trends of the stock market, in which it is listed. Moreover, the investor must consider that the price of the securities or instruments can fluctuate against their interest and cause the partial and even total loss of the invested capital.

The information contained hereby has been obtained from sources that we consider to be reliable, but we make no representation as to its accuracy or completeness. The information, estimations and recommendations included in this document are valid as of the issue date, but are subject to modifications and changes without prior notice; Grupo Financiero Banorte S.A.B. of C.V. does not commit to communicate the changes and also to keep the content of this document updated. Grupo Financiero Banorte S.A.B. of C.V. takes no responsibility for any loss arising from the use of this report or its content. This document may not be photocopied, quoted, disclosed, used, or reproduced in whole or in part without prior written authorization from Grupo Financiero Banorte S.A.B. of C.V.



Directory Research and Strategy



Raquel Vázquez Godinez Assistant raquel.vazquez@banorte.com (55) 1670 – 2967



María Fernanda Vargas Santoyo Analyst maria.vargas.santoyo@banorte.com (55) 1103 - 4000 x 2586





Juan Carlos Alderete Macal, CFA
Executive Director of Economic Research and
Market Strategy
juan.alderete.macal@banorte.com
(55) 1103 - 4046



Yazmín Selene Pérez Enríquez Senior Economist, Mexico yazmin.perez.enriquez@banorte.com (55) 5268 - 1694





Santiago Leal Singer Director of Market Strategy santiago.leal@banorte.com (55) 1670 - 1751



Carlos Hernández García Senior Strategist, Equity carlos.hernandez.garcia@banorte.com (55) 1670 – 2250



Marcos Saúl García Hernandez Analyst, Fixed Income, FX and Commodities marcos.garcia.hernandez@banorte.com (55) 1670 - 2296



Juan Carlos Mercado Garduño Strategist, Equity juan.mercado.garduno@banorte.com (55) 1103 - 4000 x 1746

Quantitative Analysis



Alejandro Cervantes Llamas Executive Director of Quantitative Analysis alejandro.cervantes@banorte.com (55) 1670 - 2972



Daniel Sebastián Sosa Aguilar Senior Analyst, Quantitative Analysis daniel.sosa@banorte.com (55) 1103 - 4000 x 2124



Alejandro Padilla Santana Chief Economist and Head of Research alejandro.padilla@banorte.com (55) 1103 - 4043



Itzel Martínez Rojas Analyst itzel.martinez.rojas@banorte.com (55) 1670 - 2251



Lourdes Calvo Fernández Analyst (Edition) lourdes.calvo@banorte.com (55) 1103 - 4000 x 2611



Francisco José Flores Serrano Director of Economic Research, Mexico francisco.flores.serrano@banorte.com (55) 1670 - 2957



Cintia Gisela Nava Roa Senior Economist, Mexico cintia.nava.roa@banorte.com (55) 1105 - 1438



Marissa Garza Ostos Director of Equity Strategy marissa.garza@banorte.com (55) 1670 - 1719



Hugo Armando Gómez Solís Senior Strategist, Equity hugoa.gomez@banorte.com (55) 1670 - 2247



Gerardo Daniel Valle Trujillo Senior Analyst, Corporate Debt gerardo.valle.trujillo@banorte.com (55) 1670 - 2248



Ana Gabriela Martínez Mosqueda Strategist, Equity ana.martinez.mosqueda@banorte.com (55) 5261 - 4882



José Luis García Casales Director of Quantitative Analysis jose.garcia.casales@banorte.com (55) 8510 - 4608



Jazmin Daniela Cuautencos Mora Strategist, Quantitative Analysis jazmin.cuautencos.mora@banorte.com (55) 1670 - 2904



Katia Celina Goya Ostos Director of Economic Research, Global katia.goya@banorte.com (55) 1670 - 1821



Luis Leopoldo López Salinas Economist, Global luis.lopez.salinas@banorte.com (55) 1103 - 4000 x 2707



Víctor Hugo Cortes Castro Senior Strategist, Technical victorh.cortes@banorte.com (55) 1670 - 1800



Leslie Thalía Orozco Vélez Senior Strategist, Fixed Income and FX leslie.orozco.velez@banorte.com (55) 5268 - 1698



Ana Laura Zaragoza Félix Strategist, Corporate Debt ana.zaragoza.felix@banorte.com (55) 1103 - 4000



Paula Lozoya Valadez Analyst, Equity paula.lozoya.valadez@banorte.com (55) 1103 - 4000 x 2060



José De Jesús Ramírez Martínez Senior Analyst, Quantitative Analysis jose.ramirez.martinez@banorte.com (55) 1103 - 4000



Andrea Muñoz Sánchez Strategist, Quantitative Analysis andrea.muñoz.sanchez@banorte.com (55) 1105 - 1430

